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| **3 GAP ANALYSIS** |

***WHAT DOES THE GAP LOOK LIKE BETWEEN WHERE YOU ARE NOW AND WHERE YOU WANT TO BE?***

This section identifies the gap and looks to the future of what is needed both to achieve objectives but also identify how to exceed objectives. Outline quantitative and qualitative indicators.

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| **NEGAITIVE GAPS**  | **NEUTRAL GAPS** | **POSITIVE GAPS / STRETCH GOALS** |
| Where actual performance is less than required performance | Where actual performance is the same as required performance | Where actual performance exceeds the required performance |